# 

HOSTED BY MELBOURNE MAIN STREET



### Sponsorship Opportunities

foodandwine.downtownmelbourne.com



### Celebrate Taste.

Join us on Saturday, November 13th, 2021 for the Downtown Melbourne Food & Wine Festival, located in the heart of historic Downtown Melbourne.

The Space Coast's most creative culinary experts will serve an unforgettable experience to its 2,000+ ticket holders during this all inclusive, always sold out evening. Attendees will have access to perfectly paired wine, beer, spirits and live music entertainment while strolling the historic side streets.

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Melbourne Main Street is a 501(c)3 non-profit organization that works to build public and private partnerships to revitalize Historic Downtown Melbourne, Florida.

As a Main Street America<sup>™</sup> Accredited program, Melbourne Main Street is designed to enhance economic growth in the community through cultural events and social activities. We strive to promote the community identity as the preferred destination for quality shopping, dining, and entertainment.

All proceeds from this event will help to further the Melbourne Main Street mission and revitalize Historic Downtown Melbourne.



## Join our cause with a sponsorship.

Support the revitalization of Historic Downtown Melbourne 2,000+ ATTENDEES Broaden market awareness of EXPECTED your product or service Gain exposure amongst food, LAST 4 YEARS wine & lifestyle media audiences Affiliate your brand with affluent Brevard County consumers<sup>1</sup> WITHIN BREVARD WEALTHY **ESTABLISHED** FAMILIES MIDDLE CLASS COUNTY 75% 25% 50% 2019 2019 **DEMOGRAPHICS**<sup>1</sup> **ATTENDEES**<sup>1</sup> 25% 15% OUTSIDE OF RETIRED BREVARD COUNTY 5:30 PM SATURDAY NOV

UNTOWN WINE LBOURNE FESTIVAL2021	Available	2 Available	4 Available	8 Available	15 Available	
SPONSORSHIP TIERS & BENEFITS	PRESENTING • \$\$\$ •	WAVERLY • \$8,000 •	<b>VERNON</b> • \$5,000 •	HENLEY • \$2,500 •	STRAWBRIDGE • \$1,500 •	
Tickets included	✓	<b>2</b> 0	12	6	4	
30 minute early access & VIP tent entry	✓	✓	✓	✓	✓	
Logo featured on DowntownMelbourne.com with link to your preferred URL	PREMIER	LARGE	MEDIUM	SMALL	NAME ONLY	
Logo featured on recognition banners	PREMIER	LARGE	MEDIUM	SMALL	NAME ONLY	
Facebook & Instagram marketing promotions prior to event	✓	<b>√</b> 5X	<b>√</b> 3X	<b>↓</b> 2X	<b>√</b> 1X	
Discount at the merchandise tent	<b>↓</b> 20%	<b>↓</b> 15%	10%	<b>↓</b> 10%		
Skip the line! Have your event badges delivered to your place of business the week of the event <sup>2</sup>	✓	✓	✓			
One complimentary ad in the 2022 quarterly Downtown Melbourne Directory (print & electronic)	FULL PAGE	1/2 PAGE	1/4 PAGE			
Complementary merchandise	✓	✓				
Company mentioned in the event press release (Deadline August 13, 2021)	✓	✓				
Logo featured in reserved seating area within the VIP tent for your guests	<	<				
Industry exclusivity	✓	✓				
Reserved parking	✓					
VIP tent special area access (private area with food & drink)	✓					
Logo featured on ALL event marketing materials, including tasting glasses & event badges	<					
2 hotel rooms reserved for you or your guests at Hotel Melby on Saturday, November 13, 2021	✓		FC	CONTACT MELBOURNE MAIN STREET FOR SPONSORSHIP INQUIRIES: foodandwine@downtownmelbourne.com 321.724.1741		



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